

REQUEST FOR PROPOSALS

Contact: Polish National Tourist Office (PNT0), London, UK

Date of Issue: 2 February 2024

Deadline: 12 February 2024

The Polish National Tourist Office in London is issuing this Request for Proposals (RFP) to a list of travel agents, tour operators, and airlines, that it believes will be able to submit successful discount airfare proposals to our company. It is the goal of the Polish National Tourist Office to establish primary airline agreements for a one (1) year period with a company that can provide us with discounted return flights on the below routes:

1. United Kingdom (all airports) to Poland (all airports)
2. Ireland (all airports) to Poland (all airports)

The estimated number of flights tickets is 25.

Proposals should strongly favour hard, real savings to the Polish National Tourist Office. Therefore, soft benefits such as upgrades to a class of service beyond that which would otherwise be allowed by the travel guidelines, and others should not be offered in lieu of cash discounts.

Pricing proposals should be net of standard agency commissions and overrides, unless the airline can demonstrate that better terms and discounts can be achieved through proposals that contain these elements, such as where commissions cannot be eliminated due to law or regulation, or a discount cannot be increased through their elimination.

The Polish National Tourist Office is neither committed to accept the lowest bid nor any of the proposals received.

NOTE:

The Polish National Tourist Office makes no guarantee that a contract will result from this RFP process, and any costs associated with preparing and submitting responses to this RFP are the sole responsibility of the respondent(s).